

Response to Pre-bid Queries

S. No.	Organization	Section No.	Page No.	Clause as per EoI	Clarification Sought	Pre bid query response
1	EnY	6.1 (5)	22	Selected Partner shall submit a performance security deposit of Rs 10 Lakhs in the form of Demand Draft/NEFT Bank Transfer to EdCIL	The successful bidder will be submitting a performance bank guarantee equivalent to 10% of the project value, upon award of project as per 6.4(4). Hence, we request you scrap this requirement.	No change in EOI Conditions
2		6.1	22	Selected Partners will be empaneled for a period of one (01) year from the date of empanelment. The empanelment can be renewed for a period of one more year based on the requirement and satisfactory performance.	We believe that the process of empaneling firms is a long and time taking process, since multiple stakeholders are involved. Hence, we request you to empanel the firms for a period of atleast 3 years with an option to extend for another 2 years .	No change in EOI Conditions
3		6.3 (2)	23	Average Annual Turnover of the firm for the last three financial years should be 150 crores i.e., 2019-20, 2020-21, 2021-22 with net profit and positive net worth.	Since EdCIL requires personnel for a technical PMU hence we request that the clause be revised to "Average Annual Turnover of the firm for the last three financial years should be 150 crores from IT services i.e., 2019-20, 2020-21, 2021-22 with net profit and positive net worth.	Refer Corrigendum
4		6.3 (3)	23	The firm should have experience of establishing a Project Management Unit to assist in operations/implementation of schemes or programs of deployment of manpower Education Sector in the past three financial years, for a similar scope of work.	We request you to apprise how many projects do we need to showcase as part of this requirement	Refer Corrigendum

5		6.3 (5)	24	The firm must have valid EPF and ESIC registration.	We request you to let us know the need for this information as sharing this information is a time taking process and would involve several approvals from the internal heirarchy.	No Change in EOI conditions
6		6.4 (2)	25	The bids received against the RFP from the empaneled partners will be technically evaluated and financial bids of technically qualified bidders will be considered for further evaluation.	<p>We have the following queries related to this:</p> <ol style="list-style-type: none"> 1. May we please know who will be responsible for technically evaluating the proposals? Will it be EdCIL or the end client? As a standard process, such evaluations are carried out by the end client, since they will be availing the services. 2. We request that the manpower rates should be frozen at the Eoi stage and only technical proposals should be invited. This is a standard practice for similar empanelments for e.g. NICS, CDAC, RISL, RajComp, KEONICS, ITG etc. 	<ol style="list-style-type: none"> 1. EOI will be evaluated by EdCIL. 2. No change in EOI Conditions
7		Annexure 4 (12)	30	Copy of relevant TDS certificate related to the payment against the said work order or A self-certified statement listing out TDS Certificate Number, Period of TDS and amount of TDS relevant to the work order stated above.	Since gathering TDS certificates is a time consuming process, hence we request you to allow for either work order / contract or self certificaton of work undertaken.	Refer Corrigendum

8		Annexure 6	33	Annual increment equivalent to 3% approximately and added to basic pay of the budgetary salary quoted as shown in table 8 of Annexure-6 will be admissible as on 1st of April/October every year to the resources deployed, on/after completion of one year of services subject to the resource/employee passing performance appraisal carried out by the Competent Authority of EdCIL during the period of empanelment.	<p>We have the following queries:</p> <ol style="list-style-type: none"> 1. Request you to amend this to 10% increment effective from the start of each financial year i.e. 1st April 2. We would like to understand what would constitute a performance appraisal by EdCIL 	Refer Corrigendum
9	3i Infotech	Section 6 Eligibility and Evaluation Criteria	24	<p>Point No. 3</p> <p>The firm should have experience of Establishing a Project Management Unit to assist in operations/implementation of schemes or programs of deployment of manpower Education Sector in the past three financial years, for a similar scope of work.</p>	<p>Request you to kindly amend the clause as:</p> <p>The firm should have experience of Establishing a Project Management Unit/Project Management Consultancy/Technical Support Consultancy projects to assist in operations/implementation of schemes or programs of deployment of manpower in Education Sector or any State/Central Government agency/department or any PSU in the past three financial years.</p>	Refer Corrigendum
10		Section 6 Eligibility and Evaluation Criteria	25	<p>Point No. 9</p> <p>Should have presence in at least 10 States/UTs across India as per details defined in clause 5.2</p>	<p>Request you to kindly amend the clause as:</p> <p>Should have presence in at least 5 States/UTs across India as per details defined in clause 5.2</p>	Refer Corrigendum

11		Section 7 Formats	31	<p>Point No. 12 Documentary evidence attached</p> <ul style="list-style-type: none"> • Copy of the Work order and • Copy of relevant TDS certificate related to the payment against the said work order or A self-certified statement listing out TDS Certificate Number, Period of TDS, and amount of TDS relevant to the work order stated above. • Completion/Deployment certificate from client 	<p>Kindly remove the documentary evidence point "Copy of relevant TDS certificate related to the payment against the said work order or A self-certified statement listing out TDS Certificate Number, Period of TDS, and amount of TDS relevant to the work order stated above." from this clause and allow the bidders' to submit the Work Order and Completion/Deployment Certificate from the client.</p> <p>Request you to kindly amend the clause as: Documentary evidence attached</p> <ul style="list-style-type: none"> • Copy of the Work order and • Completion/Deployment certificate from client 	Refer Corrigendum
12	PwC	Annexure 6- Budgetary Quote	32	Budgetary Quote - Salary as per the relevant experience (GST Extra)	Is budgeary quote the fee that we will be charging to EdCIL for each of the resources?	Refer Scope of work of EOI document
13		Annexure 6- Budgetary Quote	32	Budgetary Quote	Generally during EOI stage salary/budgetary quote is not asked. It is suggested that budgetary quote may be asked during the RFP stage.	No change in EOI Conditions
14		Annexure 6- Budgetary Quote	32	The budgetary quote must include all the incidentals including travel, stay etc. There should not be any charges over and above the budgetary quote.	The number of visits and number of days of stay in a month for each resource need to be provided to include the cost or else it should be paid based on actuals. It is suggested that budgetary quote should exclude these expenses.	No change in EOI Conditions

15	Annexure – 4 Experience In Related Fields	30	<p>Documentary evidence attached</p> <ul style="list-style-type: none"> ● Copy of the Work order and ● Copy of relevant TDS certificate related to the payment against the said work order or A self-certified statement listing out TDS Certificate Number, Period of TDS and amount of TDS relevant to the work order stated above. ● Completion/Deployment certificate from client 	<p>It is suggested to allow citations of ongoing projects.</p> <p>The following change is suggested:</p> <p>Documentary evidence attached</p> <ul style="list-style-type: none"> ● Copy of the Work order and/or ● A CA Certified statement for amount collected from the project 	Refer Corrigendum
16	6.4 Tender evaluation among empaneled partners Point no. 3	25	The work order will be awarded to the lowest (L1) bidder	It is suggested that work order are awarded for RFPs based on QCBS evaluation.	No change in EOI Conditions
17	6.3 Pre-Qualification Criteria Table point no. 12	25	The firm should submit detailed deployment plan and approach for execution	Since the scope is not well defined, can the detailed deployment plan and approach for execution be treated as indicative?	Refer Corrigendum
18	6.3 Pre-Qualification Criteria (11) at Page 24	24	firm should: Not have been convicted of any criminal offense	We kindly request you to please modify the Pre- Qualification Criteria/Undertaking to the effect that the firm has not been convicted of a criminal offence which has attained finality by virtue of a final order by the apex court.	No change in EOI Conditions

19		6.3 Pre- Qualificati on Criteria (11) at Page 24 Annexure 2 Point 14 at Page 28	24 and 28	firm should: Not have been blacklisted by a central/Government institution /PSU/Government Bodies /Autonomous Bodies/Private Sector	We would like to humbly submit that the undertaking regarding blacksliting is open- ended in terms of the time period. We request you to kindly limit the blacklisting to a definitive period. We request you to kindly allow Bidders to declare that they are not blacklisted as on date or for a specific period (like 2 years) in the past.	Refer Corrigendum
20	Deloitte	6.3 Pre- Qualificati on Criteria	23	The firm should have experience of Establishing a Project Management Unit to assist in operations/ implementation of schemes or programs of deployment of manpower Education Sector in the past three Financial years for similar scope of work	We have some marquee projects in this area, which are currently ongoing; so we request you to please accept the on-going projects as well.	Refer Corrigendum
21		6.3 Pre- Qualificati on Criteria	24	The firm must have valid EPF and ESIC registration.	We will request you to please allow submission of either of these certificates i.e. EPF or ESIC certificates.	No change in EOI Conditions
22		6.3 Pre- Qualificati on Criteria	24	Should have presence in at least 10 States/UTs across India	Would request you to please change this to 8 or more states.	Refer Corrigendum
23		Annexure – 4 Experience In Related Fields	30	Documentary evidence attached: ● Copy of the Work order and ● Copy of relevant TDS certificate related to the payment against the said work order or A self certified statement listing out TDS Certificate Number, Period of TDS and amount of TDS relevant to the work order stated	Request you to please allow us to submit the Work Order only as documentary evidence, because gathering the TDS certificate details is a time-consuming activity.	Refer Corrigendum

				above. • Completion/Deployment certificate from client		
24	Annexure - 6 Budgetary Quote	33	The budgetary quote must include all the incidentals including travel, stay etc. There should not be any charges over and above the budgetary quote.	We would request you to please exclude all the incidental and travel expenses and only the resource price should be asked to quote in the bid. The travel and incidental expenses can be mutually agreed with the empaneled agencies once the project plan is in place and agencies have clear idea on travels to be made.	No Change in EOI Conditions	
25	Section 1.11	4	Eoi Submission End Date 08 20.12.2022 up to 15:00 hrs	Please amend.	Refer Corrigendum	
26	Section 5.1(5)	17	5. Artificial Intelligence / Machine Learning Engineer (Min Experience – 4 years) a. Practical knowledge of creating web applications, search platforms, API integration, etc. using Python b. Development and maintenance of strategic tools used for Modeling in Python.	5. Artificial Intelligence / Machine Learning Engineer (Min Experience – 4 years) a. Practical knowledge of creating web applications, search platforms, API integration, etc. using Python and similar platforms b. Development and maintenance of strategic tools used for Modeling in Python and similar platforms.	Refer Corrigendum	

27	Section 5.1(6)	17	6.Database Operations Specialist (Min Experience – 4 years) a.Proficient in SQL/NoSQL databases	6. Database Operations Specialist (Min Experience – 4 years) a. Proficient in SQL/NoSQL and opensource databases	Refer Corrigendum
28	Section 5.1	19	Candidates deployed shall be high performing resources and in case of non-performing candidates, once reported by EdCIL shall be replaced by the firm within 20 working days.	Candidates deployed shall be high performing resources and in case of non-performing candidates, once reported by EdCIL shall be replaced by the firm within 20 days 4 weeks.	No Change in EOI Conditions
29	Section 5.2	20	5.2 Regions The interested parties should have their presence or should be willing to work Pan-India or in any one of the regions specified below:	5.2 Regions The interested parties should have their presence or should be willing to work Pan-India or in any one of the regions specified below:	No Change in EOI Conditions
30	Section 6.1(5)	22	Selected Partner shall submit a performance security deposit of Rs 10 Lakhs in the form of Demand Draft/NEFT Bank Transfer to EdCIL	Selected Partner shall submit a performance security deposit of Rs 10 Lakhs in the form of Demand Draft / NEFT Bank Transfer / Bank Guarantee (for empanelment period) to EdCIL.	Refer Corrigendum
31	Section 6.3(3)	23	The firm should have experience of Establishing a Project Management Unit to assist in operations/implementation of schemes or programs of deployment of manpower Education Sector in the past three financial years, for a similar scope of work.	6.3 3. The firm should have experience of Establishing a Project Management Unit to assist in operations/implementation of schemes or programs of deployment of manpower Education / Skills Sector.....	Refer Corrigendum

32	CMS	Section-6	24	Clause 6.3, Point no3	Request you to kindly remove Education and allow bidders with relavant experience across educational domain to bid for better participation.	No change in EOI Conditions
33		Section-5	16	Clause 5.1	Only JD is mentioned, Educational qualification is missing.	No change in EOI Conditions
34		Section-1	6	Point 11 Validity of offer	Request you to decrease the offer validity to 15-20 days so that the price loading can be optimised.	No change in EOI Conditions

Corrigendum - 01

EoI No - EdCIL/DES/EoI/2022-23/002

Name - Expression of Interest (EOI) For Empanelment of Technical and Core Competency Support Service Providers for VSK, Cloud & other ICT Projects in India.

1. Pre-Qualification Criteria

S.No.	P.Q. No.	Existing Clause	Revised Clause
1.	6.3(2)	Average Annual Turnover of the firm for the last three financial years should be 150 crores i.e., 2019-20, 2020-21, 2021-22 with net profit and positive net worth.	Average Annual Turnover of the firm from IT/ITeS for the last three financial years should be 150 crores i.e., 2019-20, 2020-21, 2021-22 with net profit and positive net worth.
2.	6.3(3)	"The firm should have experience of Establishing a Project Management Unit to assist in operations/ implementation of schemes or programs of deployment of manpower Education Sector in the past three financial years, for a similar scope of work."	"The firm should have experience of Establishing at least 5 Project Management Units/Project Management Consultancy/Technical Support Consultancy projects to assist in operations/ implementation of schemes or programs of deployment of manpower in Education Sector in the past three financial years, for a similar scope of work."
3.	6.3(9)	Should have presence in at least 10 States/UTs across India as per details defined in clause 5.2	Should have presence in at least 8 States/UTs across India as per details defined in clause 5.2
4.	6.3(11)	"Mandatory Undertaking: firm should: <ul style="list-style-type: none"> • Not be insolvent • Not have been convicted of any criminal offense • Not have been blacklisted by a Central Government institution/PSU/Government Bodies/Autonomous Bodies/ Private Sector • Comply with requirements of Registration under contract labor" 	"Mandatory Undertaking: As on date of Bid Submission, the firm should: <ul style="list-style-type: none"> • Not be insolvent • Not have been convicted of any criminal offense • Not have been blacklisted by a Central Government institution/PSU/Government Bodies/Autonomous Bodies/ Private Sector • Comply with requirements of Registration under contract labor"
5.	6.3(12)	The firm should submit detailed deployment plan and approach for execution.	The deployment plan and approach for execution should include: The deployment and approach should cover <ul style="list-style-type: none"> • Plan/methodology for rendering the services. • Support and Services Model.

			<ul style="list-style-type: none"> • Knowledge, skills, expertise pertaining to the areas for which proposal is submitted. • Company credibility. • Company Strength. • Risk & challenges.
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Note: All other Pre-Qualification Criteria of the EoI document will remain same.

2. EoI Document

S.No.	Section No.	Existing Clause	Revised Clause
1.	6.1	Selected Partner shall submit a performance security deposit of Rs 10 Lakhs in the form of Demand Draft/NEFT Bank Transfer to EdCIL.	Selected Partner shall submit a performance security deposit of Rs 10 Lakhs in the form of Demand Draft/NEFT Bank Transfer/Bank Guarantee to EdCIL.
2.	Annexure-4	"Documentary evidence attached <ul style="list-style-type: none"> • Copy of the Work order and • Copy of relevant TDS certificate related to the payment against the said work order or A self-certified statement listing out TDS Certificate Number, Period of TDS, and amount of TDS relevant to the work order stated above. • Completion/Deployment certificate from client" 	Refer Revised Annexure-4
3.	Annexure-4	"The firm should have experience of Establishing a Project Management Unit to assist in operations/ implementation of schemes or programs of deployment of manpower Education Sector in the past three financial years, for a similar scope of work."	"The firm should have experience of Establishing a Project Management Unit in the past three financial years or is currently working on a project where a Project Management Unit has been deployed to assist in operations/implementation of schemes or programs of deployment of manpower in Education Sector, for a similar scope of work."
4.	Annexure-6	Annual increment equivalent to 3% approximately and added to basic pay of the budgetary salary quoted as shown in table 8 of Annexure-6 will be admissible as on 1st of April/October every year to the	Annual increment equivalent to 5% approximately and added to basic pay of the budgetary salary quoted as shown in table 8 of Annexure-6 will be admissible as on 1st of April/October every year to the resources deployed, on/after

		resources deployed, on/after completion of one year of services subject to the resource/employee passing performance appraisal carried out by the Competent Authority of EdCIL during the period of empanelment.	completion of one year of services subject to the resource/employee passing performance appraisal carried out by the Competent Authority during the period of empanelment.
5.	5.1(2)	"Program Manager (Min Experience – 8 years)"	"To be read as Program Manager/Campaign Manager (Min Experience – 8 years)"
6.	5.1(5)	<ul style="list-style-type: none"> • Practical knowledge of creating web applications, search platforms, API integration, etc. using Python • Development and maintenance of strategic tools used for Modelling in Python 	<ul style="list-style-type: none"> • Practical knowledge of creating web applications, search platforms, API integration, etc. using Python and similar platforms • Development and maintenance of strategic tools used for Modelling in Python and similar platforms.
7.	5.1(6)	Proficient in SQL/NoSQL	Proficient in SQL/NoSQL and other opensource databases

The revised date and time of the RFP will be as follows:

S.No.	Event Description	Date and Time (as per EoI Document)	Revised Date and Time
1	Submission of EoI	08.12.2022 up to 15:00 hrs	19.12.2022 up to 15:00 hrs

Note: All other terms & conditions of the EoI document will remain same.

Sd/-
Chief General Manger
EdCIL (India) Ltd

Annexure – 4
Experience In Related Fields

S.No.	Item	Firm Response
1.	Name of Client	
2.	Assignment Name	
3.	Country	
4.	Contact Details (Contact name, Address & Tel No.) of Client	
6.	No. of Resources deployed	
7.	Approx. Value of Contract	
8.	Duration of Assignment	
9.	Award Date (Month/ Year)	
10.	Completion Date (Month/ year)	
11.	Narrative description of the Project	
12.	Documentary evidence attached <ul style="list-style-type: none"> ● Copy of the Work order and ● A CA Certified statement for amount collected from the project ● Email from Client of project completion/deployment of resources 	

Table 5

Note:

1. Ongoing Projects are also admissible as proof of relevant experience
2. Bidders are requested to use additional sheets for individual assignments

Signature of the applicant

[Full name & Designation of applicant]

Firm Name

Stamp_____

Date:

Place: